

The June, 2015 meeting was called to order at 7:13pm by Booster President Dottie Gottfried. Enough members were present to meet the quorum requirement.

### **Members Present:**

Dottie Gottfried - President  
Randi Stave - VP  
Regina Wimbush - Membership  
Chris Thompson - AD  
Dave Scher - Treasurer  
Bob Quackenbush – Secretary / Bricks and Pavers  
Gayle Kaplan - School Store  
Arlis Delappa - Signs and Track Team Rep

### **President's Welcome / Introductions**

Boosters is donating excess Wootton sock apparel to the school's Jump Start Program. Softball game two weeks ago for the Elliot family went very well. We raised close to \$3000 and funds were given to the family. They will likely donate it to cancer research. Dottie highlighted we still need new officers for next year's board. Ralph Nelson and Ethan Lish both just had surgery on their shoulders and are recovering. Concession stand has been broken into and funds stolen several times. We need to develop a more secure stand need to develop a solution over the summer. Some discussion on setting up video camera to discourage the break-ins.

**Membership Report** – Softball, boys and girls lacrosse and boys baseball exceeded membership goals for the spring season. Achieved a total of 441 memberships for the year and a total of \$19,700 in membership funds including extra donations. We achieved the highest amount of funds from membership this year compared to several previous years.

Arlis reminded the group that we had increased the membership dues from \$40 to \$50 for the next school year and had developed a tiered target rate for team reimbursements. Discussion included the need to update our membership forms on our website, and to publicize the new rates and tiered membership levels on the website. Chris Thompson suggested if families donate extra to the Boosters, 50% could go to boosters and 50% could go to the team. Discussion followed and the group realized that this would be too hard to manage with kids on multiple teams. Another suggestion from Dave was to incentivize brick sales through additional donations at the 3 season's Meet the Coaches Night - lower the price to \$150 from \$200 at Meet the Coaches Nights only to incentivize extra donations. Dave motioned, Bob seconded and the motion passed unanimously.

**Treasurer's Report** – Dave reviewed the P&L and balance sheet figures with the membership. As Dave has researched, he discovered that as we have sold apparel in the school store, we have been paying sales tax to the State of Maryland even though we haven't been collecting the sales tax. We don't need to pay the tax under our 501c(3) status so Dave will make sure this practice stops. Next we discussed the value of our concessions stands comparing the income and expenses from this year to past years. Bottom-line, when we account for expenses as compared to income for each of the years, we are making about the same amount of profit off of our concessions stands. However, the labor involved in running the school store and concessions does not bring much of a return on our investment. Dave said he is going to look at the costs for each item of food or drink that is being sold at the concessions stand and then we need to review the sales price for each item to improve margins.

## **Secretary - Minutes from March 2015 meeting**

The minutes from the April 2015 meeting were reviewed (the May meeting was cancelled) by the assembled group. Randi motioned and Gayle seconded approving the minutes as published. Motion passed unanimously.

## **Athletic Director Update**

The AD researched the Tennis shed raised at the April meeting. Bottom-line is there is no need to buy a new tennis shed. The old one was repaired. Next, the AD's requested funding for items will be decided via email vote once the AD knows his final budget. It was generally agreed that approximately up to \$10K will be contributed to the school. The safety netting will be postponed to next year's acquisitions.

**By-Laws** – The board will look at the by-laws over the summer.

**School Store / Concessions** – Gayle reported that two new people will be taking over the apparel for the school store next year - Mary Beth Cance and Terry Yassin. Ralph Nelson will still be running the food portion of the school store and Gayle will still be managing the volunteers.

**Website Update:** The membership discussed the need to find someone to replace Ethan next year since his son graduated last week.

**Team Rep Matters:** No other team rep issues were raised.

**Special Projects:** Chuck Messing was not present and there was no update.

**Bricks, Pavers, and Signs-** Paver for the Walden Family and brick for Kally Panagos will be installed this week. Dottie brought up that Shady Grove Adventist Hospital wants to get involved in advertising. Arlis Delappa will contact them regarding sign sales.

Randi Motioned and Gayle seconded to adjourn the meeting. Motion passed unanimously and meeting was adjourned at 8:51pm